

EXECUTIVE SUMMARY

Renewal and Additional Spending Authority 13-038T - Fire Alarm Equipment, Parts, and Components

The current Invitation to Bid (ITB) 13-038T - Fire Alarm Equipment, Parts, and Components was approved on December 4, 2012, as a Post Board Approval, with a five (5) year contract, and two (2) one (1) year renewals, that will expire on September 30, 2017. ITB 13-038T was originally awarded a spending authority of \$850,000. This request is to renew ITB 13-038T for one (1) additional year October 1, 2017 through September 30, 2018, and a request for an additional spending authority of \$150,000.

The bid was awarded to Bass United Fire and Security Systems, DiversiFire Systems, Inc., Silmar Electronics, and WSA Systems-Boca, Inc. The contract award amount is for \$850,000. This request is to increase the spending authority by \$150,000, bringing the new contract value to \$1,000,000. The funding source will come from Physical Plant Operations' (PPO) operating budget. The amount requested was determined based on PPO's requirements to satisfy the needs of the District.

Procurement & Warehousing Services (PWS) released Bid 18-051T with the intention of replacing the existing ITB 13-038T. After careful evaluation of bids, it is in the best interest of the District to renew ITB 13-038T, rather than awarding Bid 18-051T. As you can see in the table below, by renewing ITB 13-038T, instead of awarding Bid 18-051T, the District would maintain a larger pool of manufacturers and would pay less.

All vendors, except for WSA Systems-Boca, Inc. (WSA), agreed to renew for an additional year. PWS have only spent about two (2) percent of all the spent with WSA. PPO is in agreement with renewing with only three (3) vendors.

Highest Percentage of Discount			
#	Manufacturer	13-038T	18-051T
3	F.C.I - Equipment Items	46%	40%
4	F.C.I - Supply Items	46%	40%
5	Faraday - Equipment Items	47%	
6	Faraday - Supply Items	47%	
7	Federal Signal - Equipment Items	35%	
8	Federal Signal - Supply Items	35%	
9	Firelite - Equipment Items	50%	51%
10	Firelite - Supply Items	50%	51%
11	Gentex - Equipment Items	57%	50%
12	Gentex - Supply Items	57%	50%
13	Notifier - Equipment Items	47%	48%
14	Notifier - Supply Items	47%	48%
15	Radionics - Equipment Items	10%	
16	Radionics - Supply Items	10%	
17	Siemens - Equipment Items	20%	
18	Siemens - Supply Items	20%	
19	Silent Night - Equipment Items	45%	46%
20	Silent Night Supply Items	45%	46%
23	Wheelock - Equipment Items	54%	50%
24	Wheelock - Supply Items	54%	50%